

HOW YOU MAKE MONEY

Keep a share of every home, every month.

Customers pay a flat monthly fee to have their bins rolled to the curb and back. You keep a share of every home on your route, month after month, for as long as they stay a customer. Build the route once, get paid on repeat.

\$35

Customer pays per home, monthly

50%

Starting share: \$17.50 / home

75%

Your share at 50 homes: +5% every 10 homes, \$26.25 / home

The climb

ACTIVE HOMES	SHARE	MONTHLY INCOME
1-9 homes	50%	\$17.50 ea
10 homes	55%	\$192.50
20 homes	60%	\$420.00
30 homes	65%	\$682.50
40 homes	70%	\$980.00
50 homes	75%	\$1,312.50

+5% every 10 homes

Each 10-home milestone re-rates your **entire** route up another 5%, from 50% up to 75% at 50 homes. At 20 homes, all 20 pay you at 60%, not just the newest ones.

WHAT KEEPS YOU EARNING

- Bins out before pickup, back after, every time.
- Photo proof on every service.
- Missed pickups break your streak and lose customers.
- Happy customers stay longer, and that is your paycheck.

Where the rest of the fee goes

You run the homes, and your share covers the work at the curb. The rest funds everything that brings in and keeps those customers, so you can focus on the route.

Marketing & growth

Ads, referrals, and campaigns that put new paying homes on your route.

Operations & website

The app, scheduling, payments, and site maintenance that run your day.

Client relations

Support, billing, and retention that keep customers happy and paying.

The reward system

All rewards require keeping **10+ active homes** at any given time.



Share Climb · growth

+5% every 10 homes (50% → 75% at 50 homes). 25 homes → crew shirt + \$50.



Team Builder · recruiting

Recruit a crew member and earn 5% of the operations take-home on every dollar they bring in, for as long as they run.



Perfect Streaks · reliability

0 missed or late pickups = a Perfect Month, worth \$25. Every 3 in a row = +\$100.



Top Rated · quality

Hold a 4.8★+ average for 6 months → earn the Curb Crew hat + \$50.



Loyalty · tenure

6 mo active = \$50 · 12 mo active = \$250 cash.