

What's the Job?

Your job is simple and it repeats every week. **Get the cans to the curb, bring them back, and keep your clients happy.** You own your route. Got a problem? Text your Lead.

THE WEEKLY LOOP

1

Cans Out

Night before trash day, put every client's cans at the curb.

2

Truck Comes

The truck empties the cans. Nothing to do unless there's a problem.

3

Cans Back

After the truck, put every can back where it goes.

4

Do It Again

Same clients, same route, every week. That's the job.

YOUR JOB

- **Own your clients.** Service every one, every week, on time.
- **Cans out the night before.** Never the morning of.
- **Cans back after the truck.** Put them where they go.
- **Know your schedule.** Plan around trash days.

CAN'T MAKE IT?

- **Text your Lead early.** Not the day of.
- Your Lead will cover it. No client gets missed.

DO IT RIGHT

- **On time.** Out the night before, back after the truck.
- **Right can, right house.** Double-check it.
- **Keep it tidy.** Lids down, cans upright.
- **Be respectful.** You're on someone's property.

GOLDEN RULE

Got **ANY** problem? A missing can, a blocked driveway, a day you can't cover? **Text your Lead. Every time.** That's what they're there for.

GET MORE CLIENTS

Flyers are how you grow, not part of your weekly route. Put out **as many as you want, whenever you want.** More flyers means more clients and more money for you. **Best move: knock door to door.** People are far more likely to sign up in person.